

OFFSHORE WIND BID ADVISORY

Global multi-disciplined bid advisory support, helping you drive your project success.

OWC is an experienced partner to clients in offshore wind auctions, with a track-record of providing technical advisory support in processes in more than 15 countries around the world. Our experience ranges from providing a full package of technical support to see you through a bidding process, to services provided on their own to satisfy a particular requirement.

Our experience across more than 330 offshore wind projects, including over 50 floating wind projects and working in more than 36 countries, uniquely places OWC to understand the key levers to a bidding process, both commercial and technical. Furthermore, our office footprint, which spans the Americas, Europe, Africa and Asia Pacific, enables us to provide a global service offering via local on-the-ground market expertise. This means we possess a unique understanding of the particular market and technical nuances to offshore wind bidding processes no matter where in the world.

Offshore Wind in Numbers



+330

OFFSHORE WIND PROJECTS



+50

FLOATING WIND PROJECTS



+250

GW CAPACITY



+36

COUNTRIES

Our Services:



Bid management, bid structuring, bid writing



Technical studies e.g., foundation design, ground model, energy yield assessment



Bid review and gap analysis



Independent cost estimation/cost validation, merit order analysis



Procurement and Contracting Support



Technical due diligence on partnership opportunities and Lender's Technical Advisory



Regulatory and advocacy support on auction design, marine spatial plans



Technical and regulatory support for the auction organiser on auction criteria, review of submissions routes to market



Site selection and site ranking

Market Challenges in Offshore Wind Bid Processes



REGULATORY UNCERTAINTY



GRID CONNECTION AND INFRASTRUCTURE



SUPPLY CHAIN, PROCUREMENT AND CONTRACTING



INNOVATION AND SCALABILITY



NAVIGATING NEW ROUTES TO MARKET



FINANCING AND ECONOMIC VIABILITY

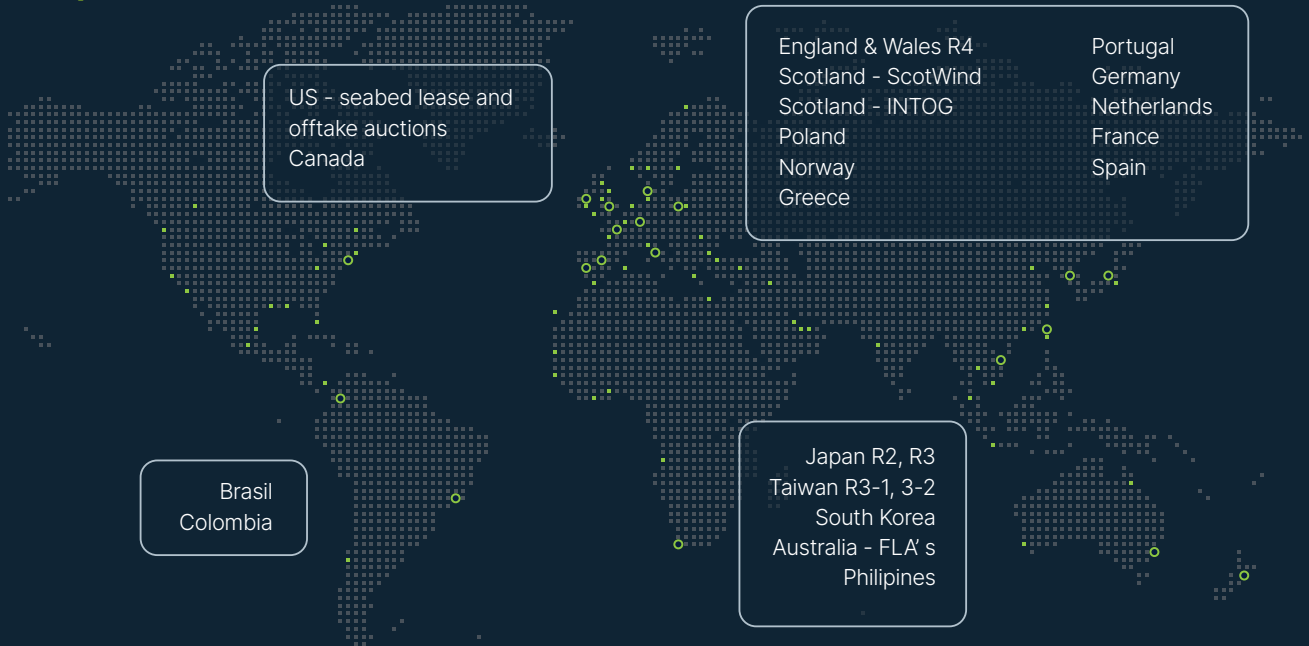


ENVIRONMENTAL AND SOCIAL CONSIDERATIONS



COMPETITION AND MARKET DYNAMICS

Our Experience



Our Value Added



Legacy in offshore wind consultancy



+330 offshore wind projects



Global footprint in all major & emerging offshore wind markets



In-house multi-disciplined engineering, marine, commercial and technical advisory expertise

Spotlight on some of our experience:



ScotWind: Bid Management Scotland

Full bid management and structural support for a consortium of international developers. OWC provided bid management services to 20% of the total capacity awarded (5GW of 25 GW).

Bid Management Taiwan

Full bid management and structural support for a consortium of international developers. OWC's client was successful in Round 3-1.

INTOG: Site Selection Scotland

Identify optimal sites through detailed desktop feasibility studies which could be taken into the next phase of lease application support. Deliverables included technical notes, maps and GIS datasets.



Pre-Qualification Support Gulf of Mexico, USA

Guide and support client on the pre-qualification quotation (PQQ) for the Gulf of Mexico auction.



Bid Preparation and Advisory Japan

Assisting the client on offshore wind bid preparation, including big strategy and management, technical assessment of foundation design, construction plan and installation, contract review, cost benchmarking, O&M strategy review and more.



Secondment of a Technical Project Manager for Bid Preparation New York Bight, USA

Provide seconded technical project management and back-office support to infrastructure fund, in partnership with global offshore wind developer.